2015 NATIONAL GUIDE DISTRIBUTION

More than 127,000 guides distributed

- **25,600 distributed by hand outside federal offices in six cities.** We distribute guides in the morning, when employees are going to work.
- 98,000 distributed by hand to military employees at 74 bases.
- 4,000 distributed by hand at Metro stations near federal agencies in the DC area.

Albuquerque

Raymond G Murphy VA Medical Center

Dennis Chavez Federal Bldg. (regional offices of Fish & Wildlife Service, US Bankruptcy Court, VA, Postal Service)

Albuquerque Federal Building and Courthouse (offices of USDA, DOJ, NLRB, ATF)

Albuquerque IRS Office Mountain Station Post Office Kirkland Air Force Base

Baltimore

Social Security Building on Wabash

City Crescent Building, Howard St. (offices of HUD, EEOC, DOT, Army Corps of Engineers)

Fallon Federal Building (offices of VA, DOJ, Immigration Services)

Garmatz Federal Courthouse National Institute on Aging, Bayview Blvd.

Tuscaloosa, AL

Robert Vance Federal Building GSA Building (offices of DOJ, DEA, ATF, U.S. Marshals Service) 2 Post Offices

New York City

Jacob K. Javits Federal Bldg. (offices of HUD, DOE, HHS, NIH, Tax Court, Immigration Services)

Ted Weiss Federal Building (Office of IRS, EPA, FBI, U.S.

Export Assistance Center, Forest Service Urban Field Station)

V.A. Medical Center Duberstein U.S. Bankruptcy Courthouse

Theodore Roosevelt U.S. Courthouse

TSA office at Cadman Plaza, Brooklyn

Thurgood Marshall U.S. Courthouse

James Farley U.S. Post Office Federal Office Building on Varick St. (offices of OSHA, Defense Contract Audit Agency, Federal Archives, Peace Corps)

Miami

Wilkie D. Ferguson Courthouse USCIS Office, 7th Ave.

Brickell Plaza Federal Building (offices for HUD, Coast Guard, HHS/Federal Occupational Health, Immigration and Customs Enforcement, EPA)

VA Medical Center Two Social Security offices

Philadelphia

William J. Green Federal Building (offices of FBI, DEA, IRS, OPM, Secret Service)

U.S. Custom House (offices for FDA, State, Homeland Security, National Park Service, Customs and Border Protection)

IRS 30th Street Campus (formerly the city's main post office; 5,000+ employees)

American Postal Workers Union 30th St. Post Office U.S. Mint

Military Bases

AL Ft. Rucker
Gunter AFB
Maxwell AFB
Redstone Arsenal

AR Little Rock AFB

AZ Davis-Monthan AFB Fort Huachuca Luke AFB

CA Beale AFB
Camp Pendleton MCB
Edwards AFB
Fort Irwin
Imperial Beach
LeMoore NAS
Los Angeles AFB
March AFB
McClellan AFB

Miramar NAS

Moffett Field North Island NAS Ord Military Community Port Hueneme NCBC San Diego NS Travis AFB Twentynine Palms

CO Buckley AFB
Fort Carson
Peterson AFB

CHARITABLE CHOICES . . .

	U.S. Air Force Academy	KS	Fort Leavenworth Fort Riley		Seymour-Johnson AFB
CT	New London	KY	McConnell AFB Fort Campbell	NE	Offut AFB
DE	Dover AFB	LA	Fort Knox Barksdale AFB	NJ	McGuire AFB
FL	Eglin AFB Jacksonville NAS	MA	Hanscom AFB		Nellis AFB Fort Drum
	Kings Bay NSB MI MacDill AFB	MD	Aberdeen PG Patuxent River NAS		West Point USMA
	Mayport NAS Patrick AFB	MI	Selfridge ANGB	ОН	Wright-Patterson AFB
	Pensacola NAS Tyndall AFB	МО	Fort Leonard Wood Whiteman AFB	OK	Fort Sill Tinker AFB
GA	Fort Benning Fort Gordon	MS	Keesler AFB	RI	Newport NS
IL	Fort Stewart Hunter AAF Moody AFB Robins AFB MT NC	Malmstrom AFB	SC	Charleston AFB Charleston NWS	
		Camp Lejeune MCB Cherry Point MCAS		Fort Jackson Shaw AFB	
	Great Lakes NTC Scott AFB		Fort Bragg North Fort Bragg South New River MCAS	TN	Memphis NAS

2015 DC-area CFC Guide Distribution

More than 153,000 guides distributed

- 57,540 distributed by hand outside federal buildings and Metro stations near federal agencies, as well as outside large suburban Metro stations. Altogether we distributed guides that targeted employees at 78 DC-area federal agencies (*see below*). Our 10 distributors did 197 distinct distributions during the early morning rush hours over a 6-week period in the fall.
- 20,000 distributed by hand to military employees at six DC-area bases.
- **75,770 inserted in** *Recreation News*, the monthly magazine of Government Employee Associations and Military MWRs. (*MWRs are a network of support and leisure services for soldiers and their families.)* It is distributed internally at dozens of DC-area federal agencies and military installations (*see list on back*).

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reo	leral	I UII	ices

Agency for International

Development

Agriculture Department

Alcohol, Tobacco, Firearms and

Explosives Bureau

Army Corps of Engineers Bureau of Engraving and

Printing

Bureau of Indian Affairs Bureau of Labor Statistics

Bureau of Prisons Census Bureau

Centers for Medicare and

Medicaid

Central Intelligence Agency
Commerce Department

Coast Guard

Department of Education Department of Energy Department of Homeland

Security

Drug Enforcement Administration

Environmental Protection

Agency

Equal Employment Opportunity

Commission

Federal Aviation Administration

Federal Bureau of Investigation

Federal Communications

Commission

Federal Deposit Insurance

Corporation

Federal Emergency Management Agency Federal Energy Regulatory

Commission

Federal Judiciary Building

Federal Reserve Bank
Fish and Wildlife Services
Food and Drug Administration

Forest Service

General Accounting Office General Services Administration Goddard Space Center

Government Printing Office

Health and Human Services

Department

Housing and Urban Development Dept.

Interstate Commerce

Commission

Import/Export Bank
Institute of Peace
Interior Department

Internal Revenue Service

Justice Department

Labor Department Library of Congress

National Archives

National Air and Space Administration

National Institutes of Health

National Institute of Standards

and Technology

National Navy Medical Center

National Oceanographic and Atmospheric Administration National Science Foundation

Naval Yard

Navy Bureau of Medicine and

Surgery

New Executive Office Building
Nuclear Regulatory Commission

Office of Personnel Management Peace Corps Pentagon Secret Service

Securities and Exchange

Commission

Small Business Administration Social Security Administration

State Department

Transportation Department
Treasury Department
United States House of

Representatives

United States Postal Service

United States Senate

US Citizenship and Immigration

Services

US Customs and Border

Protection US Mint

US Naval Research Lab

US Naval Observatory

OS Ivavai Obscivatory

US Patent and Trademark Office Veterans Affairs Department

Voice of America

Walter Reed National Military Medical Center

Military Bases: Distributed by hand at commissaries

DC Bolling AFB MD Andrews AFB Fort Meade

VA Fort Belvoir Fort Myer Langley AFB

Recreation News Inserts:

We inserted 75,770 guides in the issue of Recreation News distributed in late October, which is distributed in these offices:

Washington, DC: NW, NE and SE:

Agriculture Dept. - Economic Research Service Bureau of Alcohol, Tobacco, Firearms and Explosives **Bureau of Labor Statistics** Commerce Department **Equal Employment Opportunity** Commission **Export Import Bank** Federal Deposit Insurance Corporation Federal Election Commission Federal Energy Regulatory Commission Federal Judiciary Federal Maritime Commission Federal Reserve Board General Accounting Office General Services Administration Government Printing Office Interior Department Internal Revenue Service Interstate Commerce Commission Justice Department Labor Department Library of Congress Merit Systems Protection Board Military Sealift Command

National Academy of Sciences National Archives National Gallery of Art National Labor Relations Board National Museum of Natural History Naval Observatory

Navy Bureau of Medicine & Surgery

OMB OPM

Office of Thrift Supervision Post Office D.C. Main Pension Benefit Guarantee Corp.

Securities & Exchange
Commission
Treasury Department
U.S. Attorneys Office
U.S. Tax Court
Veterans Administration
Veterans Admin. Hospital Recreation Therapy

Southwest DC:

Agriculture Department
US International Trade
Commission
Bolling A.F.B.
Bureau of Engraving & Printing
Education Department
Energy Department
Environmental Protection
Agency

FCC
Federal Emergency
Management Agency
Housing & Urban Development
NASA
Naval Research Laboratory
Naval Station Washington

Postal Service Headquarters Treasury Department Transportation Department U.S. Secret Service

Maryland:

Agriculture Dept. - USDA Research Center Air Force - Fort Meade Census Bureau Consumer Product Safety Commission Agriculture Dept. FSIS Food & Drug Admin. Health & Human Services -Parklawn Internal Revenue Service -Lanham National Archives Records Administration National Institute of Standards & Technology (NIST) National Imagery & Mapping Agency National Institutes of Health / Bethesda and Rockville National Oceanographic & Atmospheric Administration **Nuclear Regulatory Commission** Patuxent River Naval Air Station - Naval Air Systems

Virginia:

Agriculture Dept. - FNS Budget MWR Naval Surface Warfare Center

Treasury Department - PG Plaza

Army - Pentagon
Defense Communications
Agency
Defense Finance & Accounting

Service
Farm Credit Administration

F.B.I. Training Academy
Fort Belvoir - Civilian Welfare
Office

US Citizenship and Immigration Services

Marine Corps Community Service

National Credit Union

Administration
National Science Foundation
National Technical Information
Service

Navy Financial Management & Comptroller

Office of Naval Research
Patent and Trademark Office
Social Security Administration
Topographical Engineering
Center

U.S. Geological Survey Washington Air Traffic Controllers

2015 Washington Post Guide Distribution

200,466 inserted in the Post on Sunday, Nov. 1, 2015

To determine which *Post* "zones" should receive this guide, our first priority was reaching communities served by our local charities. We then made sure we reached zones with the highest percentages of federal employees. We inserted guides in the 75 *Post* zones with the most federal employees.

Within many of these zones, we chose areas ("microzones") with the highest incomes. The average household income for the subscribers who received our guides was nearly \$150,000.

We used the *Post*'s demographic information for each zone to determine that 17.6% of the *Post* subscribers who received our guides were federal employees -35,282. Another 1.4% of *Post* subscribers are military personnel -2,807.

Washington, DC

20th Street
Anacostia
Benning
Brightwood
Brookland
Cleveland Park
Columbia Heights
Congress Heights
Customs House
Friendship Heights

Georgetown
Kalorama
Kendall Green
L'Enfant Plaza
Le Droit Park
Northwest
Southeast
Walter Reed
Watergate

Prince George's County

Accokeek Bowie Capitol Heights

Cheverly Clinton

District Heights
Fort Washington
Glenn Dale
Laurel
Mitchellville
Montpelier
Oxon Hill
Suitland
Temple Hills

Upper Marlboro

Montgomery County

Bethesda
Boyds
Brookeville
Cabin John
Chevy Chase
Colesville
Derwood
Diamond Farms
Friendship Heights
Gaithersburg
Germantown
Laytonsville
Olney Cluster
Pike (Rockville)
Poolesville Cluster

Potomac Rockville Takoma Park Twinbrook West Bethesda Wheaton

Arlington County

Arlington South Arlington Central Court House

North Arlington Preston King Rosslyn Shirlington

Fairfax County

Annandale Belle View Centreville Chantilly **Dunn Loring** Engleside Fairfax Fairfax Station Falls Church Franconia Ft. Belvoir Great Falls Herndon Jefferson Manor Kingstowne Lorton McLean Olde Town Park Fairfax **Pickett** Potomac Reston Shirley Duke Vienna Wellington West Springfield

Howard County

Howard North

2015 Holiday Guide Distribution

More than 44,000 guides distributed, all by hand or mail

- 34,220 distributed by hand outside Metro stations near federal agencies as well as at large suburban Metro stations (see list below). Our eight distributors did 96 distinct distributions during the early morning rush hour over a 3-week period in December. We began distributing on Giving Tuesday, Dec. 1. We focused on Metro stations near federal buildings as well as high volume commuter stations. Fortunately the weather was exceptionally warm and calm in December, which allowed us to complete this distribution by Friday, Dec. 18. As usual, the DC CFC extended its campaign to Dec. 31. Interestingly, our distributors found most people even more receptive to taking our guides in December, during the holiday giving season.
- 9,987 mailed to donors in the San Francisco Bay area (≈6,000) and Southern CA (≈4,000). Mailing is a very expensive way to distribute our guides, but it gets them directly in the hands of donors at home at the peak of the holiday giving season. Most of these donors are very wealthy. All but 189 had household incomes exceeding \$300,000. Nearly 5,000 had incomes exceeding \$500,000. The exact areas where we mailed guides depended on the communities served by our local CA charities.

Mailing San Francisco Bay Area:

Concord
Danville
Livermore
Pleasanton
Mountain View
Palo Alto
San Jose
San Leandro

Oakland

Berkelev

Los Angeles:

San Francisco

Altadena
Pasadena
San Marino
Topanga
Santa Monica
West LA
Los Angeles
Pacific Palisades
San Diego
Several zip codes

Metro Stations and Federal Buildings

Addison Road Anacostia

Archives Navy Memorial

Ballston

Branch Avenue Capitol South Cheverly Clarendon College Park Crystal City Dunn Loring

Dupont Circle South
East Falls Church
Education Dept.
Farragut West
Federal Center SW
Federal Triangle
Fort Totten
Glenmont
Judiciary Square
King Street

Largo Town Center L'Enfant Plaza

Landover

McPherson Square Medical Center Minnesota Avenue Morgan Blvd. Navy Yard New Carrolton Pentagon City

Prince George's Plaza

Rockville
Rosslyn
Shady Grove
Silver Spring
Smithsonian
Southern Ave.
State Dept
Suitland
Twinbrook
Union Station
Van Dorn
Vienna

Veterans Affairs West Falls Church

Wheaton White Flint

2015 MILITARY FREE-STANDING INSERT DISTRIBUTION

565,000 distributed, more than 542,000 by hand

Our inserts are distributed at commissaries on 241 bases around the world. 96% are distributed by hand.

AK	Anchorage Area	DC	Bolling AFB		Andrews AFB
AL	Fort Greely	DE	Dover AFB	Annapolis NSA Forest Glen	
		FL	Eglin AFB Hurlburt Field Jacksonville NAS		Fort Detrick Fort Meade Patuxent River NAS
			Key West NAS MacDill AFB	ME	Bangor ANGB
			Mayport NS Patrick AFB Pensacola NAS Tyndall AFB	MI	Selfridge ANG Base
AR AZ					Fort Leonard Wood Richards-Gebaur Whiteman AFB
AZ	Fort Huachuca Luke AFB Yuma MCAS Yuma PG	GA	Whiting Field Albany MCLB Camp Merrill Ft. Benning	MS	Columbus AFB Gulfport NCBC Keesler AFB Meridian NAS
CA	Barstow MCLB Beale AFB Bridgeport MCMWTC Camp Pendleton MCB China Lake NAWS Edwards AFB El Centro NAF Fort Hunter-Liggett Fort Irwin Imperial Beach Lemoore NAS Los Angeles AFB March ARB McClellan Miramar NAS Moffett Field North Island NAS Ord Community Port Hueneme NCBC San Diego NS San Onofre Annex Travis AFB Twentynine Palms Vandenberg AFB	HI ID IL	Ft. Gordon Ft. McPherson Ft. Stewart Hunter AAF Kings Bay NSB Moody AFB Robins AFB		Malmstrom AFB
				NC Camp Lejeune Cherry Point MCAS Fort Bragg Fort Bragg (South) New River MCAS Seymour-Johnson AFB ND Grand Forks AFB Minot AFB	
			Hickam AFB Kaneohe Bay MCBH Pearl Harbor Schofield Barracks		Seymour-Johnson AFB Grand Forks AFB
			Mountain Home AFB	NE	Offutt AFB
			Great Lakes NTC	NH	Portsmouth NSY
			Rock Island Arsenal Scott AFB		Lakehurst NAEC McGuire AFB
		IN	Crane NSWC Harrison Village	Picatinny Arsenal ARDEO NM Cannon AFB Holloman AFB Kirtland AFB White Sands	Picatinny Arsenal ARDEC Cannon AFB
		KS KY	Fort Leavenworth Fort Riley McConnell AFB		
			Fort Campbell Fort Knox		Fallon NAS Nellis AFB
	Air Force Academy Buckley AFB Ft. Carson Peterson AFB	LA	Barksdale AFB N Fort Polk New Orleans NAS		Fort Drum Fort Hamilton Saratoga Springs
		MA	Hanscom AFB	West Point	
		MD	Aberdeen PG	ОН	Wright-Patterson AFB

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CHARITABLE CHOICES OK Altus AFB **OS PACIFIC** WI Ft. McCoy Fort Sill WV Sugar Grove **ANDERSEN** Tinker AFB **ATSUGI** Vance AFB WY F.E. Warren AFB **CAMP CASEY** PA C.E. Kelly SF **EUROPE CAMP COURTNEY** Carlisle Barracks **CAMP FOSTER** Tobyhanna AD **ANKARA CAMP HUMPHREYS ANSBACH** PR Fort Buchanan **CAMP KINSER AVIANO AB** RI Mitchel Field NAS **CAMP KURE BAMBERG** Newport NS CAMP RED CLOUD **BAUMHOLDER** SC Charleston AFB **CAMP STANLEY CAIRO** Charleston NWS CAMP WALKER (DAEGU) **CHIEVRES** Fort Jackson **CAMP ZAMA GARMISCH** Parris Island MCRD **CHINHAE GRAFENWOEHR** Shaw AFB **HARIO HOHENFELS** SD Ellsworth AFB **IWAKUNI ILLESHEIM** TN Arnold AFB K-16 AIR FIELD **INCIRLIK** Memphis NAS **KADENA IZMIR KUNSAN AB** TX Corpus Christi NAS KELLEY BARRACKS Dyess AFB MISAWA AB LAJES FIELD Fort Bliss NS GUAM (OROTE) LIVORNO Fort Hood II Warrior Wav OSAN AB **NAPLES** Fort Hood I - Clear Creek **SAGAMIHARA** Fort Sam Houston **NEX MORON SASEBO** Fort Worth NAS **NEX NAPLES** YOKOSUKA Goodfellow AFB **PANZER** Kingsville NAS YOKOTA AB PATCH BARRACKS Lackland AFB YONGSAN RAF ALCONBURY Laughlin AFB RAF CROUGHTON Randolph AFB Sheppard AFB RAF MENWITH HILL RAF MILDENHALL UT Dugway RAMSTEIN AB Hill AFB **RIYADH** VA Dahlgren NSWC ROBINSON BARRACKS Fort Belvoir ROTA Fort Eustis Fort Lee (DeCA HQ) **SCHINNEN** Fort Myer **SCHWEINFURT** Langley AFB **SEMBACH** Little Creek Navphibase **SIGONELLA** Norfolk NB SPANGDAHLEM AB Oceana NAS **USNA LISBON** Portsmouth NNSY Quantico MCCDC USNO SOUDA BAY

VICENZA

VILSECK

VOGELWEH AB

WIESBADEN

RAF LAKENHEATH

WA Bangor NSB

Fort Lewis

McChord AFB

Smokey Point NS Whidbey Island NAS

Bremerton NBK Fairchild AFB